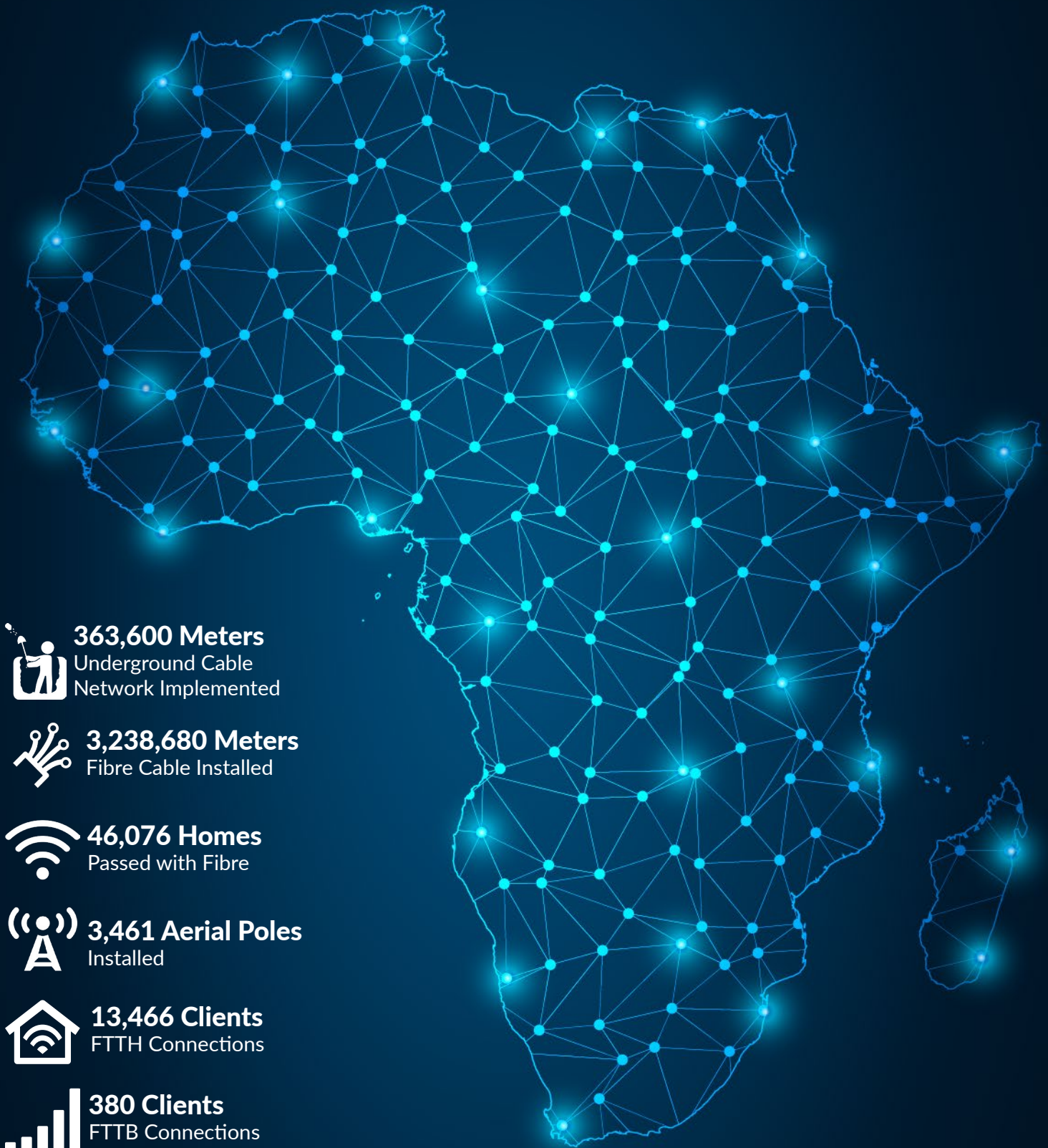


Company Profile

FIBRE OPTIC INFRASTRUCTURE

Our Footprint



363,600 Meters
Underground Cable
Network Implemented



3,238,680 Meters
Fibre Cable Installed



46,076 Homes
Passed with Fibre



3,461 Aerial Poles
Installed



13,466 Clients
FTTH Connections



380 Clients
FTTB Connections



12,368 Meters
Horizontal Directional
Drilling - Hard Rock



Welcome to Decko

Decko Limited is a proudly Kenyan company and a leader in delivery of turnkey telecommunication projects in Kenya & the Pan African region.

Decko Limited was incorporated in 2006 by our CEO, Kirit Rajput, and the company commenced its operations with the provision and supply of building materials and civil works services for GSM/BTS rollouts for various telecom projects in Kenya. Since then, it expanded services to offer turnkey GSM site build solutions and to date built over 350 BTS sites.

Decko has progressed to being the regional leaders in providers of large-scale Fibre Optic and Data Network projects working with leading telecom vendors across the region, over the years. Decko so far has achieved installing 2,700 Kilometres fibre cables connecting 680 sites and over 12,000 homes.

The Decko Advantage

Decko has an impeccable project delivery record and provides bespoke innovative solutions, a distinct trait which has seen Decko become the 'go to' company in the region for any fibre projects.

Projects of all sizes are given the utmost care whether it involves a few feet, or hundreds of miles, aerial or underground using expert teams which has to its disposal all resources required are completely self-sufficient in planning, designing, ROW, implementing, testing, commissioning, upgrading and delivering FTTx networks.

Decko ethics and policies encompass local community involvement in urban or rural areas, this collaboration is a must for all projects with emphasis on environmental policies.

To stay abreast with changing technology and client requirements, Decko commits 80% profit reinvestment in plant, tools and training. This has ensured Decko has assets of up to date calibrated technician fibre tools, bespoke HDD thrust boring machines, heavy plant trenchers, excavators and a fully trained and certified workforce to deliver any telecommunications project complete with end to end infrastructure services, at competitive prices to boot.

Our People

"We are convinced that nothing we do is more important than hiring and developing our teams. At the end of the day, you bet on people not on strategies."

A relentless mantra by the Decko Board who are fully committed ardent supporter of people driven organisation through loyalty and commitment. This has led to accreditation of the highest quality management systems such as ISO 9001, 14001, OSHA's 18001. This continuous investment in manpower has ensured zero fatality or serious injury record in line with responsible tolerance procedures.

Decko has relentlessly championed the equality and empowerment of women, with over 40 percent of management roles are now driven by female employees with equitable benefits.

In addition to all the achievements of turkey projects mentioned, Decko has been voted top performers continuously over the last three years in maintaining fibre and customer up time within Service Level Agreement (SLA) with client timelines in maintenance of fibre network and customer connections.

Maintenance

Decko also provides solutions flexible maintenance SLAs to meet any operational requirements. This can range from a simple health check on existing network through to a 24/7/365 fully tailored Network Maintenance Service (NMS) operating centre.

Our Promise

Customer care is always at the forefront of its thinking with a promise to deliver 100% customer satisfaction achieved through training and an independent customer liaison and feedback department and unrivalled after sales customer support.

Talk to us today and let us take care of all your fibre requirements.





£2£ Optical Fibre

Decko provides a full spectrum of tele-communications services and equipment from designing bespoke fibre networks to supplying equipment, implementing, testing and commissioning. Part of the services provided are also solutions to expand existing networks and cost savings in operations and maintenance.

Attaining ISO 9001 Decko is the lead in the industry for health and safety, and environmental protection practices.

Our track record include partnering East Africa's leading telecommunication giant, Safaricom to deliver their high-profile projects including Home Fibre, Digital Cities and lease of dark fibre to third party telecom sites.

With agreements in place with various OEMs Decko can deliver entire turnkey scope of fibre networks.

Decko services include.

- GIS Survey & Design of any networks.
- Right of Way services.
- Site Acquisition.
- Civil Works related to BTS cable installation.
- Cable installation through blowing and aerial stringing methods.
- Supply and installation of GPON and Active equipment for FTTX
- Aerial solutions for distribution and cabling networks.
- Customer migration and onboarding.
- IBS – In build Solutions
- Network Optimization & Maintenance.
- Network management services, NOC & Data Management to match customer service level agreements.
- Project management.



Trenchless Solutions

Decko is recognized as East Africa's industry-leader in Horizontal Directional Drilling (HDD), providing solutions for all our client's horizontal directional drilling needs.

Boasting capabilities to complete crossings of up to 10-inch pipe with continuous lengths of over sixty feet. Whether the crossing is in soft soils or the hardest rock, a sensitive water body, crossing a major highway we manage each project with the proper equipment and planning to get the job done.

The most inevitable challenge of laying any pipes and cables is how to cross rivers, roads and other obstacles. With our expertise and machinery we provide solutions for up to 300 metres underground cables and pipes. This is the only environmentally safe method and solution for such challenges.

Our clients in East Africa include; Ericsson, Safaricom, Huawei, MTN, KIWASCO to name a few and we have successfully completed over 50kms of HDD and counting.

Continuously investing in new technologies and staying abreast of the latest techniques, Decko has remained on the leading edge of the HDD industry. Whether utilizing the intersect method, guiding the bore with gyroscopic technology or completing water-to-water crossings, we strive to bring the best the industry has to offer.

- Auger Boring, Pipe Ramming & Tunneling
- Guided Boring
- Horizontal Augering
- Pneumatic pipe ramming
- Downhole hammers
- Horizontal Directional Boring
- Tunnel Boring Machines (TBMs)
- Pipe Bursting
- Pressurised Tunnel Bore Machines (PTBs)
- Hard Rock Boring



Plant and Equipment

Decko has invested heavily in the past six years to build capacity to deliver many projects within telecommunications industry. With our plant and equipment, we can carry out survey, design, civil works, testing and commissioning for projects of any size worldwide.

As part of the machinery we have mega trenchers as a solution for any back bone cable laying projects. This together with state of the art HDD machines to cross any rivers or obstacles up to 300 metres makes Decko the only regional company to deliver the most complex or normal backbone pipe and cable laying projects.

ITEM	QUANTITY
20 ton excavator	1
25 tonne Mega Backbone trencher	1
4x4 Vehicles	18
Concrete cutters, Tile cutters, Kangaroo, Welding Gas Cylinders & Plate Compactors	26
Concrete Mixers	6
Fully Equipped Fibre Splicing & Testing kits	72
Fujikura Splicing Machines	49
HDD Underground and Overhead Boring Machines	16
Heavy Duty Air Compressors	9
Hiab Mounted Crane Trucks	6
JCB Backhoe	2
Long Distance OTDR	42
Mercedes Hydraulic Cherry pickers	6
Heavy Commercial Vehicles	13
Saloon Vehicles	27
Powerplants	7
Jack hammers	15
Blowing machines	11
Poker Vibrators	9
Generator Sets	6



Why Decko

Experience and Reputation:

Decko has a broad ranging experience and a first class reputation with OEM of Telecommunications and Energy equipment. All projects undertaken have been delivered within timelines and attaining quality and safety standards.

Financial Stability:

Decko is a financially stable entity, with the ability to engage in projects of all sizes. Through our long standing relationships with financial institutions we are able to arrange project financing.

Service Excellence:

Decko prides itself on providing top quality throughout its portfolio of services. All work delivered by the company will be supported for the duration of the guarantee period. We are ISO 9001, 14001, OSHA's 18001 certified.

Insurance Cover:

Decko is fully insured and is fully covered with all the required insurance policies complying with local laws and client specific requests. These policies include 'Public Liability', Group Personal Accident', 'All Risks', Workmen's Compensation', Fidelity Guarantees' and 'Fire & Theft'.

Professional Staff:

Our key staff are fully qualified in their fields and registered with internationally respected organizations i.e. the Engineering Board of Kenya, Project Management Institute, the Association of Chartered Certified Accountants, The Institute of Safety and Health and the International Institute of Management. This combination of business and technical acumen, and in depth local knowledge, relieves our clients of costly and time consuming activities.

Women Empowerment

In addition to the recruitment ethics of Decko of equal opportunities for women we empower all our women staff, through training and moral support, to stand up and be counted. Currently forty percent of management staff in Decko are women.



Health & Safety

Decko recognizes and is committed to its responsibility for the health, safety and welfare of its employees, suppliers and the general public. To achieve this commitment Decko will demonstrate through policy development that health and safety receives priority attention on a continual basis. Decko will ensure, as far as is practicable that:

- It complies with all relevant occupational health and safety legislation;
- A safe and healthy work environment is provided for its employees and visitors;
- There is regular consultation with employees to ensure that the policy operates effectively;
- Appropriate actions are taken to review and improve occupational health and safety performance.
- Resources commensurate with the company's emphasis towards occupational health and safety will be made available to provide and maintain for the physical and psychological well-being of employees.
- Education/training of all employees on health and safety is considered to be a natural course of employment and all employees will be encouraged to embrace this concept. This policy is but an outline of the commitment which this company places upon occupational health and safety within the workplace, but this commitment from all concerned is necessary if the health and safety of all is to be achieved and maintained.
- We are OSHAs 18001 certified.



Regional Presence

With headquarters in Nairobi, Kenya, Decko Ltd has established regional presence in various countries across the African Region.

In 2006 the Company Nairobi was setup to meet rapid growing demand in East & Central Africa. Today, we have over 200 staff in the Nairobi and satellite offices in Uganda, Tanzania, Ehtiopia and DRC that handle the local market. In 2009, Decko Africa established offices in Zambia & Madagascar. The business is handled by the local staff and partners with help from the head office.

Decko Africa has also established a large number of business partners across various countries. Through collaboration and cooperation with all offices and partners, Decko Africa is an establised global partner for all our business partners.

Country offices:

Uganda

Tanzania

Ethiopia

Kenya

DRC

Zambia

Madagascar





Flagship Projects

Decko past and current fibre projects.

PROJECT	CLIENT	AREA	DATE	SCOPE	ACHIVEMENT	VALUE (KES)
SAFARICOM DIGITAL CITY	ERICSSON	KISUMU	APR 2014	Turnkey Fibre Network Rollout (Survey Design Right of Way Civil Works Installation Testing Commisioning and Maintenance)	106 Kilometres/ 26 sites	120 MILLION
SAFARICOM DIGITAL CITY	SAFARICOM	MACHAKOS, WOTE AND KITUI	SEP 2015	Turnkey Fibre Network Rollout (Survey Design Right of Way Civil Works Installation Testing Commisioning and Maintenance)	60 kilometres/ 64 sites	70 MILLION
BACKBONE FIBRE	ERICSSON	MARSABIT TO BUBISA	SEP 2016	Turnkey Fibre Network Rollout (Survey Design Right of Way Civil Works Installation Testing Commisioning and Maintenance)	72 Kilometres	45 MILLION
HORIZONTAL DIRECTIONAL DRILLING	ACL	ELDORET	DEC 2015	Installed 110mm HDPE pipes through underground drilling method across Sosiani River.	5 crossings	5 MILLION
GOK POLICE SECURITY CAMERAS	ERICSSON	NAIROBI	APRIL 2015	Installation of Fibre to Security Cameras.	56 cameras	30 MILLION
ICT-NOFBI FIBRE	HUAWEI	OLKALAU AND NAKURU	FEB 2016	Turnkey Fibre Network Rollout (Survey Design Right of Way Civil Works Installation Testing Commisioning and Maintenance)	40 kilometres.	30 MILLION



Flagship Projects

PROJECT	CLIENT	AREA	DATE	SCOPE	ACHIVEMENT	VALUE (KES)
FTTS-FIBRE TO THE SITES	SAFARICOM	COUNTRY WIDE	SEP 2015	Turnkey Fibre Network Rollout (Survey Design Right of Way Civil Works Installation Testing Commisioning and Maintenance)	498 sites/800 kilometres trenching.	800 MILLION
ICT-NOFBI FIBRE	SAFARICOM	ATHI RIVER TO VOI	SEP 2017	Intercepted live NOFBI ducts and installed extra cables by blowing method.	28 kilometres. Solution provided by Decko.	14 MILLION
BACKBONE FIBRE	SAFARICOM	TURKANA - LOCKICHAH TO NADAPAL	FEB 2020	Turnkey Fibre Network Rollout (Survey Design Right of Way Civil Works Installation Testing Commisioning and Maintenance)	72 Kilometres	120 MILLION
DARK FIBRE LEASING FOR TELKOM KENYA	SAFARICOM	COUNTRY WIDE	APR 2019	Turnkey Fibre Network Rollout (Survey Design Right of Way Civil Works Installation Testing Commisioning and Maintenance) Project completed in challenging three months.	271 Telkom Kenya sites across 20 counties.	227 MILLION
FTTS - KENYA PIPE LINE	SAFARICOM	ATHI RIVER TO VOI	APR 2019	Turnkey Fibre Network Rollout (Survey Design Right of Way Civil Works Installation Testing Commisioning and Maintenance)	27 sites	10 MILLION



Flagship Projects

PROJECT	CLIENT	AREA	DATE	SCOPE	ACHIVEMENT	VALUE
FTTH- FIBRE TO THE HOME	SAFARICOM	KIAMBU COUNTRY AND MT KENYA REGIONS	SEP 2015	Turnkey Fibre to the homes (FTTH) (Survey Design Civil Works Testing Commisioning Maintenance & Delivery of last mile fibre to clients)	Connected over 13,000 homes and created network passing 46 000 potential customers. Migrated 5,000 to Safaricom network.	1.2 BILLION
FTTH- FIBRE TO THE HOME	HUAWEI	NAIROBI AND KIAMBU	SEP 2015	Turnkey Fibre to the homes (FTTH) (Survey Design Civil Works Testing Commisioning Maintenance & Delivery of last mile fibre to clients)	Connected 1400 homes to Safaricom Home Fibre.	20 MILLION
FTTB-FIBRE TO THE BUILDING	SAFARICOM	COUNTRY WIDE	SEP 2015	Turnkey Fibre to the building (FTTB) (Survey Design Civil Works Testing Commisioning Maintenance & Delivery of last mile fibre to clients)	Connected 350 commercial buildings to Safaricom Fiber.	100 MILLION
RIGHT OF WAY	SAFARICOM	COUNTRY WIDE	SEP 2015	Obtained way leaves from various authorities and counties.	Engaged Kenha, Kura, Kerra, Kenya Railways, Kenya Pipeline, Kenya Ports Authorities and all counties within Kenya for Right of Way and Permits	100 MILLION
HORIZONTAL DIRECTIONAL DRILLING	SOGEA	MOI INTERNATIONAL AIRPORT RUNWAY	CURRENT	Installed 150mm HDPE pipes and power cables through underground drilling method.	Eight crossings underneath, railways, main roads and runway.	10 MILLION

Our Achievements



1. 2018 DECKO BEST CONTRACTOR

In recognition of achieving excellence in project delivery within timelines and quality standards from Safaricom PLC.

2. 2018 SAFARICOM FTTH ACHIEVERS

An excellent telecommunications network require the best Field Engineers and Decko is proud to have a team that delivers. Here is Mary Gikuni receiving an award for having the best team of Field Engineers in Safaricom.

3. 2019 SINGLE USE PLASTIC FREE

Decko's commitment to United Nations Sustainable Development Goals i.e. Single Use Plastic free; Reduced Carbon Emissions; Gender Equality and Equal Opportunities

4. 2018 SAFARICOM FTTH ACHIEVERS

Project management is an art and we have the best in this field as well. The 'Artist' here is Ken Mutwiri receiving the best Project Manager for his commitment to deliver projects as required by clients.

5. 2016 BUSINESS ETHICS & ANTI-CORRUPTION COMPLIANCE

In recognition of the passion and commitment shown in making Decko's immediate and local neighbours a safer, cleaner and a well networked community.

Our Achievements



6. 2016 DECKO'S FIRST HOME LIVE ON FIBRE

The journey of eventually connecting over 12,000 customers began with this very first Decko customer connection. A first for us and for our client.

7. 2019 ISO CERTIFICATION AUDIT

Hard work and sustained excellence in quality, OHS and governance is rewarded accreditation to ISO 9001, 14001, OSHA's 18001

8. 2015. CROSSING THE 1000M MARK IN HARDROCK DRILLING

A kilometre of tunneling in hard rock crossing several roads, rivers, railways crossings and oil pipe lines in Decko's very first year of introducing bespoke tunneling methods. A kilometre of tunneling in hard rock crossing several roads, rivers, railways crossings and oil pipe lines in Decko's very first year of introducing bespoke tunneling methods.

9. 2020. COMPLETION OF CHALLENGING LODWAR BACKBONE FIBRE PROJECT

The problem, installing 72 kilometres underground cable in hard rock, now imagine doing it in the most environmental hostile and red security zone. The solution was no problems for this team of Decko operators which used customised mega trencher and delivered the project within timelines.

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Turnkey Fibre Optic & GSM Infrastructure | Hydro Rehabilitation & Waterworks |
HDD & Trenchless Solutions | Electro-Mechanical Services | Civil & Building Contractors

Kenya *Uganda*Tanzania*Zambia*Madagascar*DRC

DECKO
CONNECTING AFRICA



COMMUNICATIONS
AUTHORITY OF KENYA



Ministry of Information, Culture and
Public Relations



FTTH



Kara
The Group of Experts of Tender Administrators



NCA
NATIONAL CONSTRUCTION
AUTHORITY



Kenya Survey



ISO 14001:2015
Environmental Management System



ISO 9001:2015
Quality Management System



ISO 45001:2018
Occupational Health and Safety Management System